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MARCH 13, 9am-4pm
Pasadena Convention Center
300 GREEN ST, PASADENA • 91101

Guest Speaker Line-Up

1031 EXCHANGES, NEW TAX REFORM UPDATES & HIGH CASH FLOWING PROPERTIES

Speaker: Elizabeth Harris | Exeter 1031 Exchange Services, LLC
& Robert "RUSTY" Tweed | TFS Properties

Elizabeth Harris is the Vice President, Business Development & Marketing for The Exeter Group of Companies, including Exeter 1031 Exchange Services, LLC, Exeter IRA Services, LLC and their affiliate companies. Elizabeth has spoken extensively on 1031 Exchange transactions pursuant to Section 1031 of the Internal Revenue Code, investment properties and real estate strategies and solutions.

With over 25 years of real estate experience, Robert Tweed is an expert in commercial real estate & incorporating advanced tax strategies. Mr. Tweed has been mentioned in numerous articles in magazine publications, including the Los Angeles Times & is a keynote speaker on 1031 Exchanges.

STAGE 1
9:45 am



THE TRUMP TAX PLAN & HOW IT COULD AFFECT REAL ESTATE INVESTORS

Speaker: Tony Watson | Robert Hall & Associates

With the recent changes to our tax code, many are confused as to how it affects them. During this talk, we will take a look at how this tax reform can impact those of various incomes who are in real estate. We'll discuss:

- How much tax is due, based on income for:
 - Individual taxpayers
 - Married individuals filing joint returns
 - Married filing separately & heads of households
- Changes to the standard deduction
- C Corporation tax rate changes
- Pass-through income corporations
- Mortgage interest deduction

STAGE 2
10:30 am



THE DISASTER OF RENT CONTROL IS COMING!

WHAT YOU CAN DO TO PROTECT YOURSELF

Speaker: Dennis Block

Dennis P. Block & Associates

Impending legislation can force all property into rent control, requiring "good cause" eviction. Steps that you can take right now to shield yourself.



STAGE 1
1:00 pm

GOT SOFT-STORY? WE GOT ANSWERS!

Speaker: Dee Soffer
Retro Experts

Understanding the requirements is the critical first step in finding the right soft-story retrofit solution for your building. You will get all the answers to the many questions you may have, and explain in simple words what this ordinance is all about.



STAGE 2
11:30 am

2018 HOUSING FORECAST

THE BEST MARKETS & BEST STRATEGIES THIS YEAR!

Speaker: Kathy Fettke | Real Wealth Network

We are in the longest economic expansion in history. Is there a recession coming or will we continue to experience bullish growth? With cap rates compressing, is it time to sell and exchange into higher cash flow property elsewhere? How will the Fed rate hikes and tax reform affect the economy? And what are the best investing strategies in today's climate?

STAGE 1
11:00 am



FAIR HOUSING CERTIFICATION

PRESENTED BY AAGLA

Course Instructor:

Denise Cato | Fair Housing Council

Housing Discrimination litigation costs the housing industry millions of dollars each year.

Learn how to prevent and avoid this from happening to you. This training will assist you in minimizing your liabilities. You will learn about Protected Classes, Housing for Families with Children, Prohibited Practices, Occupancy Limits and much more!



AAGLA STAGE
9:30 am
& 1:30 pm

HOW LANDLORDS CAN CONTRIBUTE TO COMBATING HOMELESSNESS

Speaker: Andre Serrette & Anne Lansing, HACoLA

STAGE 2
12:30 pm

Learn about the Homeless Incentive Program (HIP), funded through Measure H and how to take advantage of the incentive packages being offered by the housing authorities, which includes one month free rent and a damage mitigation fund to cover the cost of damages to the unit.

HOW TO USE THE NEW TAX REFORM LAW TO SAVE \$\$\$ FOR INCOME PROPERTY OWNERS

Speaker: Ken Ziskin

Family Wealth Strategies

The new tax law enacted just before Christmas was meant as a Christmas gift for American taxpayers. But, it also contains a few big lumps of coal, particularly for California taxpayers. This presentation will explore consequences (good & bad) of the key provisions of the law that are particularly important for income property owners. It will also provide ideas on how to maximize the benefits of the law for your family, especially with regard to estate planning and the income tax savings you might get from the new 20% Pass-Thru Deduction

STAGE 1
12:00 pm



STRATEGIC PROPERTY MANAGEMENT TO AVOID LAWSUITS

Speakers:

Brian Gordon & Vincent M. Medina
Lotus Property Services

Brian & Vince developed a successful system of property management that creates value added opportunities for underdeveloped markets.



STAGE 1
2:00 pm

CHANGES IN THE LANDLORD -TENANT INDUSTRY

Speaker: Mike Brennan
Brennan Law Firm

This seminar will take an in-depth look at new Landlord-Tenant Laws, discover how to navigate all of the new changes in the court system and take a closer look at other legislation in the works for 2018.



STAGE 1
3:00 pm

COAT YOUR ROOF, KEEP YOUR ROOF & SAVE MONEY

Speaker: David Grimes

McDonnell Roofing

Become familiar with the options in roof maintenance systems, learn about the benefits each system has to offer, and understand how the right system for each scenario can save money.



STAGE 2
2:30 pm

NEGOTIATING A SUCCESSFUL 1031 EXCHANGE

10 STRATEGIC TRICKS & TIPS FOR SUCCESS

Speaker: Kathleen Kramer
Liberty Real Estate Network

Build a strategy, protect your exchange and still get top dollar to close with confidence!



STAGE 2
1:30 pm

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