

2020 Los Angeles Income Property Management Expo

Featuring Maintenance Mania Presented by AAGLA

Tuesday March 24, 2020 - 9:00a to 4:00p

Pasadena Convention Center, 300 E. Green St., Pasadena, CA 91101

Phone: 800-931-6666 | Email: rsvp@ipmexpo.com | www.IncomePropertyExpo.com

Company Name: _____ **Show Contact Person:** _____

Business Address: _____ **City:** _____ **State:** _____ **Zip:** _____

Mailing Address: _____ **City:** _____ **State:** _____ **Zip:** _____

Bus. Phone: _____ **Email:** _____

Booth Number: 1st: _____ **2nd:** _____ **3rd:** _____

Booth & Table Rates:

Maintenance Mania
6' Table Top \$595 _____

7' x 10' Inline \$895 _____

10' x 10' Inline \$1050 _____

10' x 10' Corner \$1250 _____

10' x 20' Inline \$1895 _____

Premium 10' x 10' \$1595 _____

Program Sponsor Ads:

Full Page \$495 _____

Half Page \$395 _____

Quarter Page \$295 _____

**Ad Artwork must be supplied by customer.*

Additional Sponsorship:

Platinum Sponsor \$4995* _____

Presenting Sponsor \$2495* _____

Bag Sponsor \$ 995 _____

Maintenance Mania \$ 295 _____

Attendee Bag Insert \$ 295 _____

LIMIT 1 INSERT PER ORDER. QTY. 1,000

**Platinum & Presenting Sponsorship includes 1 - 10'x10' Booth*

Booth set up includes:

Pipe & Drape: 8' backwall, 3' sidewalls;
1-6' skirted table; 2-chairs; ID sign

NOTES:

By signing this contract, customer confirms that he/she has read, discussed and understands all terms, conditions & fines on both sides of this agreement and agrees to be bound thereto. Exhibitor understands that additional fees will apply if the terms & conditions set forth are not completely adhered to. By acceptance of this agreement, the exhibitor expressly releases Income Property Expo from any and all liability for any damage, injury or loss to any person or goods from the rental and/of occupation of show spaces. All payments are non-refundable. Should Exhibitor provide written notice of cancellation at least forty-five (45) days prior to the first day of the above referenced show, no additional funds shall be due. If written notice of cancellation is provided within forty-five (45) days of the first day of the show, the Exhibitor agrees it will immediately pay the full tract amount set forth above to Income Property Expo Execution and delivery of this agreement shall constitute an agreement to reserve and rent space, subject to the terms and conditions of this agreement.

Authorized Signature: _____ **Print Name:** _____ **Title:** _____ **Date:** _____

PAYMENT AUTHORIZATION FORM

Company Name: _____ **Cardholders Name:** _____

Address On Card: _____

City: _____ **State:** _____ **Zip:** _____

Phone: _____ **2ND Phone:** _____ **Cell Phone:** _____

Amount Of Charge: \$ _____ (minimum 50% of booth rate) **Balance of booth cost charged on 02-07-20**

Card Type: _____ VISA _____ MasterCard _____ American Express _____ Discover Card **V CODE:** _____

Make checks payable to:
INCOME PROPERTY EXPO
PO Box 1388
Placentia, CA 92871

Card Number

Exp. Date: _____ **Authorized Signature:** _____ **Signed Date:** _____

IMPORTANT: By signing this credit card payment you authorize Income Property Expo to charge the amount noted above. The balance for each show is due forty-five (45) days prior to the starting date of the show. If payment is not received, your credit card will automatically be charged the balance. All payments are non-refundable. If exhibitor cancels within forty-five (45) days of the event the entire contract amount shall be due.

SALES REP: _____

TERMS & CONDITIONS OF AGREEMENT

1. **Installation and Dismantling of Exhibits.** The facility will be available to the exhibitors beginning in accordance with the exhibitor kit for each specific show. All exhibits must be fully assembled and installed prior to show opening. All exhibits and furnishings must be confined to the limits of the space on the floor plans. **DISMANTLING OF THE EXHIBIT BOOTH IS PROHIBITED PRIOR TO THE CLOSE OF THE SHOW.** A minimum \$200 fee will be assessed and charged for the removal or dismantling of any portion of the display prior to the close of the show. A \$200 fee will be assessed and charged for any portion of the Exhibitor's display that is left on the premises of the facility after that time. Exhibitor shall be liable for all storage and handling charges resulting from its failure to remove Exhibitor's property from the facility. Show management will not be liable for any loss or damage to removed property.
2. **Booth Construction.** Booth size may vary but will include at least three foot high side curtain dividers and an eight foot high curtain backdrop. Exhibit space rental does not include water, carpeting, exhibit furnishings or additional curtains which may be obtained from the official decorating and/or electrical company. The names of these companies are available from show management upon request.
3. **Display Regulations.** Display material of any nature may be placed at a height not exceeding eight feet from the facility floor across the back of the booth. The display may have sides extending four feet from the back wall to eight feet in height. The balance of the side space can be no more than three feet high. Any consideration for the waiver of said regulation must be submitted in writing to the show management with a complete explanation. No banners, decorations, advertising materials, signs or special exhibits will be permitted outside the assigned booth area. No adhesive backed (stick on) decals or similar items may be used or distributed in anywhere in or around the facility.
4. **Paint, Adhesives, Etc.** Exhibitor may not apply paint, adhesives or other coating to the facility columns, floors, walls or any surface. Exhibitors shall not affix any items directly on the draperies supplied for the show. Exhibitor shall not deface any part of the facility, including penetration of asphalt or concrete surfaces, nor shall it display any hanging signs, pictures, notices or advertisements from the piping, conduits, columns, walls, or ceilings either on the outside or inside of the facility without the expressed written consent of show management. Exhibitor agrees to pay for damages, expenses or costs incurred from repair or removal of any paint, adhesives, or any other coatings from the facility applied by Exhibitor.
5. **Special Utilities.** Electrical, gas, water, telephone and other such services that may be required by Exhibitor are provided only when the Exhibitor orders and agrees to pay for such utilities specifically from the authorized service contractor to supply such services in conformity with city, insurance and other requirements. Upon written request, the show management will provide information with regard to the authorized service contractor.
6. **Hazardous Materials.** No flammable or hazardous materials of any type, including decorative materials, or any material which is prohibited by national, state or local fire regulations or other regulations may be used in any area.
7. **Solicitation.** Samples, souvenirs, literature, etc. shall be distributed only from within the assigned space of the Exhibitor. Exhibitors soliciting outside of their booth space will be given one written warning. The next violation will be assessed and charged a \$50 fee. The third violation will have cause for the booth to be closed and Exhibitor shall be prohibited from use of the space during the show. All costs by show management with regard to closing or dismantling booth will be charged to the Exhibitor. Exhibitor will not receive a refund for booth closing.
8. **Demonstrations, Lectures & Objectionable Exhibits.** Audio-visual demonstrations and lectures will be permitted only in Exhibitors explicit location and with sound intensity such that it does not interfere with the activities of other exhibitors. Show management shall have full discretion to restrict the operation of any Exhibitor insofar as that operation is objectionable to other exhibitors, the public or as a result of excessive noise or other offensive or objectionable activities.
9. **Booth Assignment.** All booths shall be assigned by show management. Exhibitors shall not assign, sublet or apportion any part of the space assigned. The booth location may be moved at the discretion of the show management.
10. **Booth Hours.** Exhibitor will be admitted to the show two hours prior to the daily show opening. All exhibits must be in place and decorated one hour prior to the show opening. Exhibitors will be notified not less than 14 days before the show of specific dates and time for move-in and move-out.
11. **Product Selection.** Exhibitor is bound by the product category(s) listed on the front of this contract. Any product displayed not listed will be removed immediately. If Exhibitor does not comply with this demand, Exhibitor's booth will be directly closed and no refund will be granted.
12. **Damage to Facility.** Exhibitor is liable for any damage caused by it or its employees, agents or representatives to any part of the exhibition facility, booth equipment or the property of any other exhibitor. Exhibitor assumes all financial responsibility for all costs incurred by the show management or facility to repair any damage caused by Exhibitor. Exhibitor assumes all risk for liability for any damage caused by its exhibit and shall indemnify the facility, show management, the city, all officials, officers, employees and representatives of the facility, the show management and the city from a loss, damage, costs, including attorneys fees, by reason of the exhibit or activities associated therewith.
13. **Liability for Exhibitor's Property.** Each Exhibitor shall make provision for securing its booth until the booth is removed by Exhibitor. Security personnel will be employed for each show, however, show management is not responsible for the safety of the exhibits against fire, accidents, theft or loss or injury whatsoever.
14. **Default of Occupancy.** Should Exhibitor fail to occupy space contracted for, Exhibitor is not relieved of its obligation to pay full rental of such space. If the Exhibitor fails to occupy the space by 8:00am the day of the show opening, such space may be rented, relocated and/or assigned to another Exhibitor or used for other purposes within the discretion of show management.
15. **Exhibitor's Responsibility.** Exhibitor agrees to indemnify show management, the facility and the city together with all officials, officers, employees and representatives thereof and to hold each harmless for claims arising out of acts of negligence or other acts by Exhibitor, its agents, representative or employees or out of any labor dispute.
16. **Cancellation.** All deposits are non-refundable. If Exhibitor provides a written notice of cancellation at least 45 days prior to the first day of the scheduled show, no additional money shall be due. If notice of cancellation is proved within 45 days of the first day of the show, the show management and Exhibitor agree that the entire contract amount will be deemed earned by show management and the full contract amount shall be immediately due and payable.
17. **Rescheduling of Event.** If the show is canceled or pre-empted as a result of an Act of God, police action, government emergency, major sporting event or other scheduling subject to the discretion of the facility and the show is not held within one year of the original date, all fees shall be returned to Exhibitor less expenses actually incurred by show management.
18. **Compliance with Local Laws.** Exhibitor and its agents, employees and representatives will at all times comply with all federal, state, city and local laws and ordinances. Exhibitor shall be responsible for obtaining any and all licenses, permits or approvals required under the state or local law applicable to Exhibitor's particular activity at the show. Exhibitor shall also be responsible for obtaining tax identification numbers all taxes, license fees or other charges that may become due to any government authority in connection with the Exhibitor's activity. Contractors are required to have a current State Contractors license. Exhibitor's handling food of any type are required to have a health permit.
19. **Collection.** If suit is instituted to collect past due monies, Exhibitor agrees to pay the actual cost and expenses of collection in addition to court costs and reasonable attorneys' fees and costs together with interest on such amount at the maximum rate permitted by law.
20. **No Representation.** Show management makes no representation or warranty regarding the success of the show, including but not limited to the attendance, exhibitor participation, weather or the success of Exhibitor's display.
21. **Execution.** For this contract to be effective, it must be executed by the show management named on the front of this contract.
22. **Applicable Law.** This Agreement is governed by the laws of the State of California and any action brought hereunder shall be filed in the County of Orange, California.
23. **Temporary Structure.** In the event the show is located in a temporary tent structure, Exhibitor will take every precaution to protect their booth from the elements, i.e. rain, etc. Show management will take no responsibility for any loss or damage resulting from inclement conditions.
24. **Payment.** Exhibitors must pay a deposit of 50% of booth cost to secure booth location with signed contract. The balance (100%) is due 45 days prior.
25. **Booth Management.** Exhibitors are required to have their booths occupied 20 minutes prior to show opening and throughout show hours.

By signing this agreement I affirm that I have read and fully understand the terms and conditions of this agreement including all fees if the conditions are not fully met.

Signature _____

Name Printed _____

Date _____